



Education and Human Development

North (Greater Sacramento)
Subregional Sector Profile



2023



FIVE-YEAR OUTLOOK

8%
sector job growth
over next five years

9,000+
annual job openings
over next five years

14%
of Greater
Sacramento's jobs

This project is supported by Strong Workforce Program (SWP) funding.



Introduction

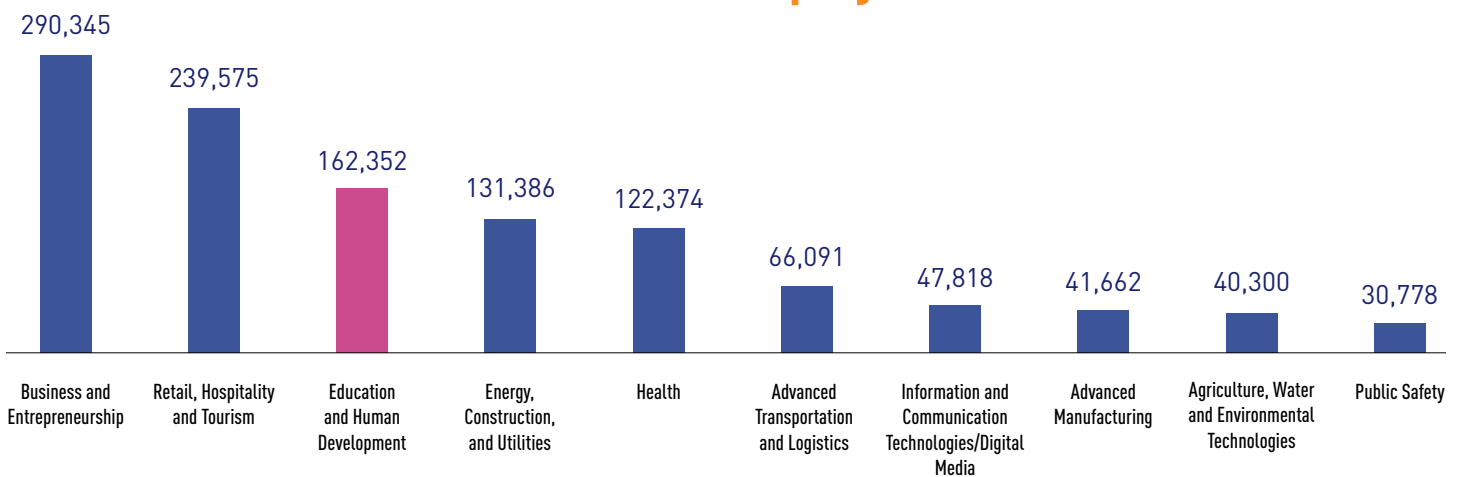
This sector profile highlights in-demand, middle-skill jobs that pay above a living wage. Middle-skill jobs, those which require education or training beyond a high school diploma but less than a bachelor's degree, are a critical component of the overall workforce and support the economic vitality of the region and the state.

This sector profile summarizes key data about current and projected workforce demand, hourly wages, job postings, and community college programs to support the goals of California's Strong Workforce Program (SWP).

SWP is an initiative designed to expand career education (CE) programs offered by the California Community Colleges to supply a skilled workforce to California's employers. The North Far North Regional Consortium (NFNRC) is charged with coordinating the planning and implementation of CE programs among community colleges within the 22-county North/Far North region, which includes the North (Greater Sacramento) and Far North subregions.

The North subregion encompasses seven counties (El Dorado, Nevada, Placer, Sacramento, Sutter, Yolo, and Yuba) and eight community colleges (American River, Cosumnes River, Folsom Lake, Lake Tahoe, Sacramento City, Sierra, Woodland, and Yuba).

North (Greater Sacramento) 2021 Sector Employment



SECTOR Highlights



162,352
Jobs in 2021

175,481
Projected Jobs in 2026

8%
Projected Job Growth,
2021-2026

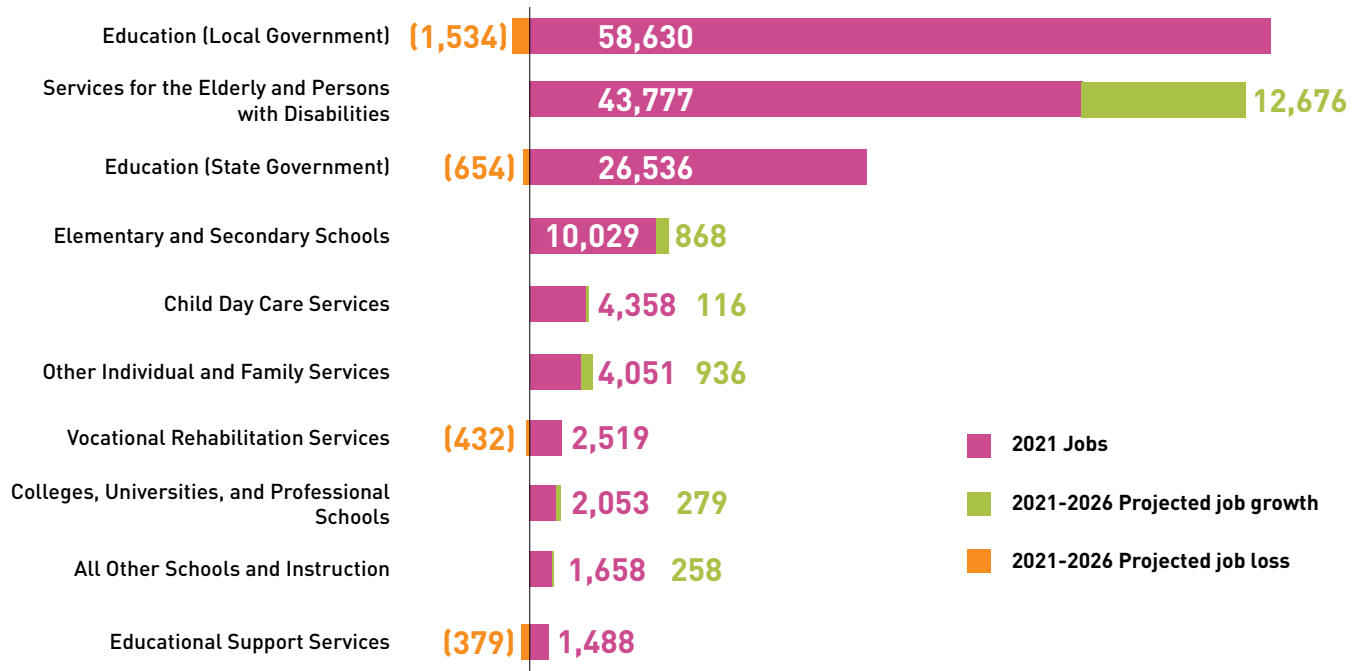
13,129
New Jobs by 2026

37,839
Businesses

13.76%
of Greater Sacramento
Employment, 2021

Note: The Advanced Manufacturing sector includes 336 distinct 6-digit NAICS codes. Contact the NFN COE for a complete listing of NAICS codes by sector.

Employment by Industry Subsector

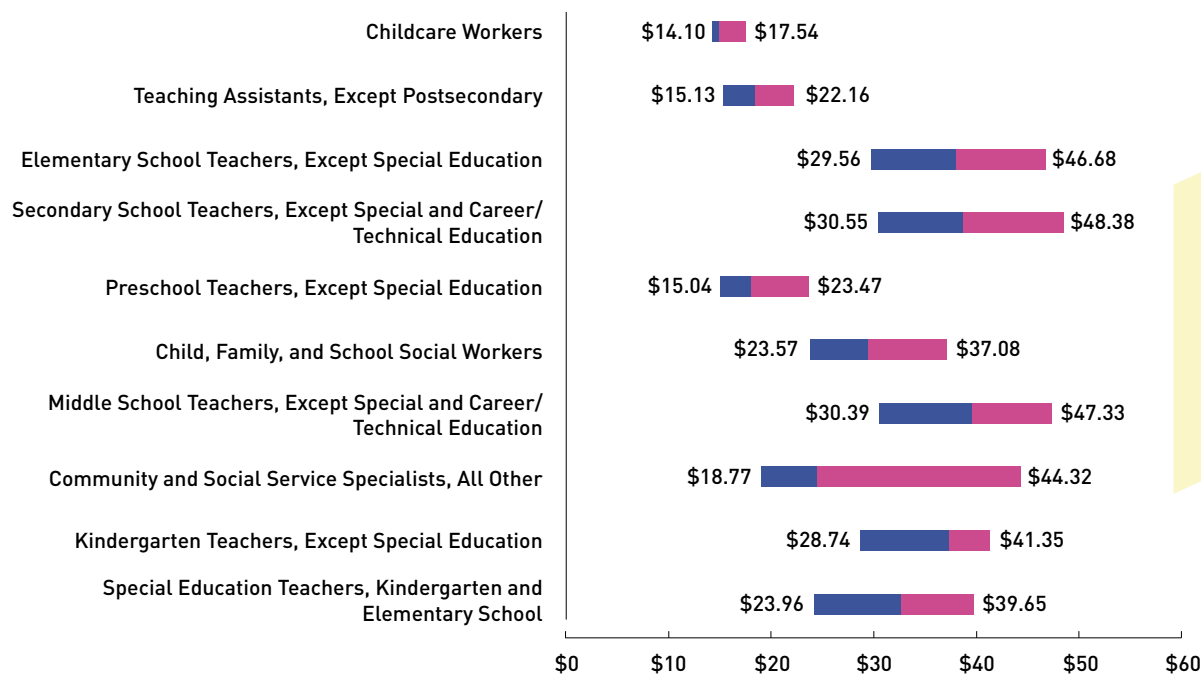


Priority Middle-Skill Occupations

Occupation	2021 Jobs	2021-2026 Projected % Change	2021-2026 Average Annual Openings	Typical Entry-Level Education
Childcare Workers	5,826	(2%)	859	High school diploma or equivalent
Teaching Assistants, Except Postsecondary	8,554	0%	820	Some college, no degree
Elementary School Teachers, Except Special Education	9,444	0%	716	Bachelor's degree
Secondary School Teachers, Except Special and Career/Technical Education	6,836	1%	501	Bachelor's degree
Preschool Teachers, Except Special Education	4,325	4%	475	Associate degree
Child, Family, and School Social Workers	3,465	8%	382	Bachelor's degree
Middle School Teachers, Except Special and Career/Technical Education	3,145	1%	244	Bachelor's degree
Community and Social Service Specialists, All Other	952	8%	117	Bachelor's degree
Kindergarten Teachers, Except Special Education	826	1%	86	Bachelor's degree
Special Education Teachers, Kindergarten and Elementary School	705	1%	55	Bachelor's degree

Note: Jobs for the above occupations may not solely exist in this sector and may be found in other sectors that require related services. Projected change includes new job growth and replacements.

Middle-Skill Hourly Wage Ranges



These occupations pay a starting wage at or above the subregion's living wage.

Note: The hourly wage ranges include the 25th percentile (entry-level), median, and 75th percentile (experienced) hourly earnings for workers employed in these occupations across the North (Greater Sacramento) subregion where the living wage in 2021 was \$14.53.

Priority Middle-Skill Job Postings



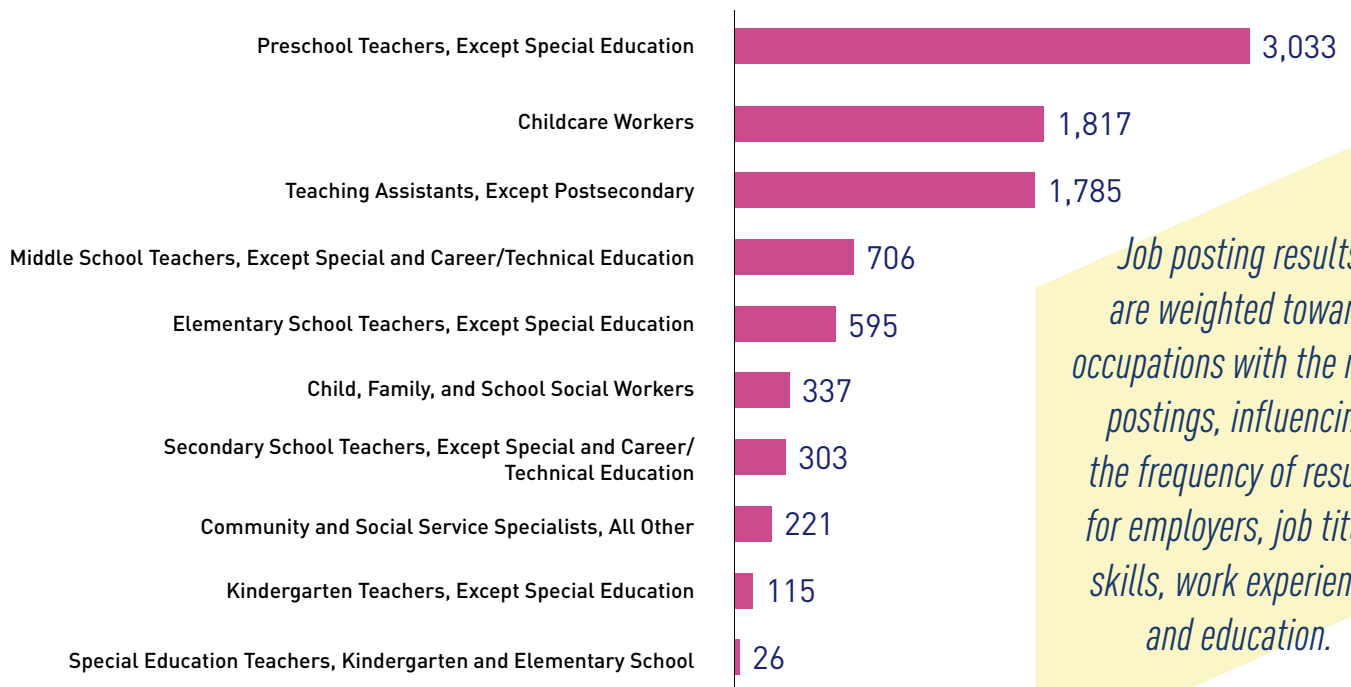
Posting intensity is the ratio of duplicated to unique job postings. A higher-than-average posting intensity can mean employers are putting more effort into hiring.

8,938
Online Job Postings

3:1
Posting Intensity
(Regional Average 4:1)

Note: Job postings count the number of online job postings advertised in the 7-county North (Greater Sacramento) subregion between January 1, 2022 - March 31, 2023. Postings are limited to in-state employers and exclude staffing companies. Job postings represent the top 10 priority middle-skill occupations.

Job Postings by Occupation



Job posting results are weighted toward occupations with the most postings, influencing the frequency of results for employers, job titles, skills, work experience, and education.



Top Employers & Job Titles

Employers with the Most Postings

KinderCare
 San Juan Unified School District
 Yuba City Unified School District
 Catalyst Family
 Center For Autism & Related Disorders

Job Titles with the Most Postings

Preschool Teachers
 Nannies
 Infant/Toddler Teachers
 Teachers
 Preschool Teacher Assistants

Most In-Demand Skills

Specialized Skills

- Preschool Education
- Child Development
- Early Childhood Education
- Lesson Planning
- Working with Children

Soft Skills

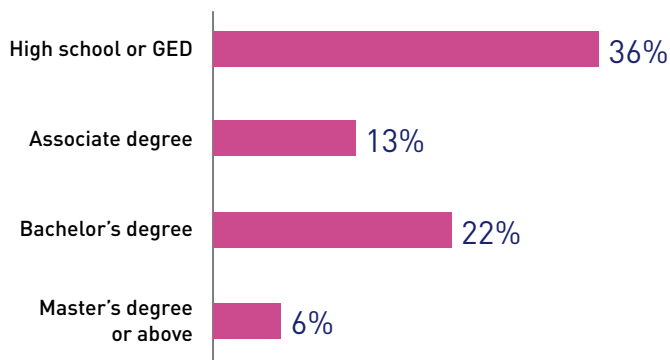
- Teaching
- Communications
- Planning
- Leadership
- Mathematics

Software and Technical Skills

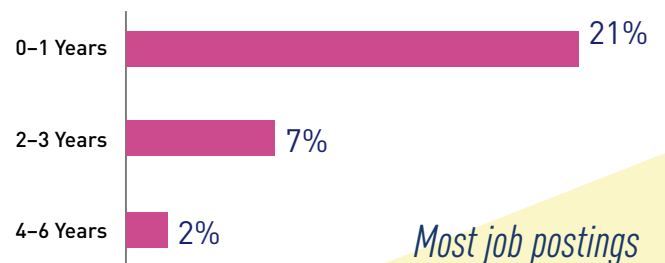
- Microsoft Office (Access, Excel, Outlook, PowerPoint, Word)
- Google Workspace
- Productivity Software
- Student Information Systems
- Zoom (Video Conferencing Tool)

Education & Experience in Postings

Employer-Preferred Education



Employer-Preferred Work Experience



Most job postings do not include a preferred education or experience level.

Community College Programs



American River College	Cosumnes River College	Folsom Lake College	Lake Tahoe College	Sacramento City College	Sierra College	Woodland Community College	Yuba College
Associate Teacher	Associate Teacher	Early Childhood Education	Early Childhood Education	Child and Adolescent Development	Early Childhood Education	Child and Adolescent Development	Child Development Teacher
Children with Disabilities and Developmental Differences Specialist	Early Childhood Educator, Site Supervisor	Early Childhood Teacher	Site Supervisor	Child Development with Early Childhood Education Emphasis		Child Development Associate Teacher	Children with Special Needs
Early Childhood Education	Early Childhood Education	Infant Specialist		Early Childhood Education Administration		Child Development Teacher	Early Childhood Education
Family Child Care	Human Services	Site Supervisor		Early Childhood Education Teacher		Early Childhood Education	Infants and Toddlers
Infant and Toddler Specialist	Infant Specialist			Family Child Care			School Age Children
Site Supervisor	School Age Child Care and Education			Infant Care and Education Teacher			Site Supervisor
Teacher	Teacher			School-Age Care and Education Teacher			Teacher/Family Relationships Specialization
							Transitional Kindergarten and Early Education





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Sources

- Lightcast 2022.4 - QCEW Employees, Non-QCEW Employees, and Self-Employed
- Centers of Excellence for Labor Market Research Occupation Crosswalk
- California Community Colleges Chancellor's Office LaunchBoard
- California Community Colleges Chancellor's Office DataMart
- Integrated Postsecondary Education Data System (IPEDS)
- California Community Colleges Curriculum Inventory (COCI)

Disclaimers:

All representations included in this report have been produced from primary research and/or secondary review of publicly and/or privately available data and/or research reports. Efforts have been made to qualify and validate the accuracy of the data and the reported findings; however, neither the Centers of Excellence, COE host District, nor California Community Colleges Chancellor's Office are responsible for applications or decisions made by recipient community colleges or their representatives based upon components or recommendations contained in this study.

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