



# Education and Human Development



2026

North (Greater Sacramento)  
Career & Training Pathways Profile

## Five-Year Outlook

5% sector growth

12,000+ annual job openings

8.3% of Greater Sacramento's jobs



POWERED BY



# Introduction

The Greater Sacramento area is home to diverse student populations reflecting a wide range of racial and ethnic heritages, socio-economic backgrounds, and physical and intellectual abilities. All of these students need dedicated teachers, mentors, and advocates to help them learn, grow, and reach their full potential.

A career in Education and Human Development is a way to make a difference in the life of a child, a family, or an entire community.

Many different educational providers serve as key employers in the sector, including numerous day care centers; hundreds of K-12 schools; eight community colleges; and other four-year colleges and universities, such as University of California, Davis and California State University, Sacramento.

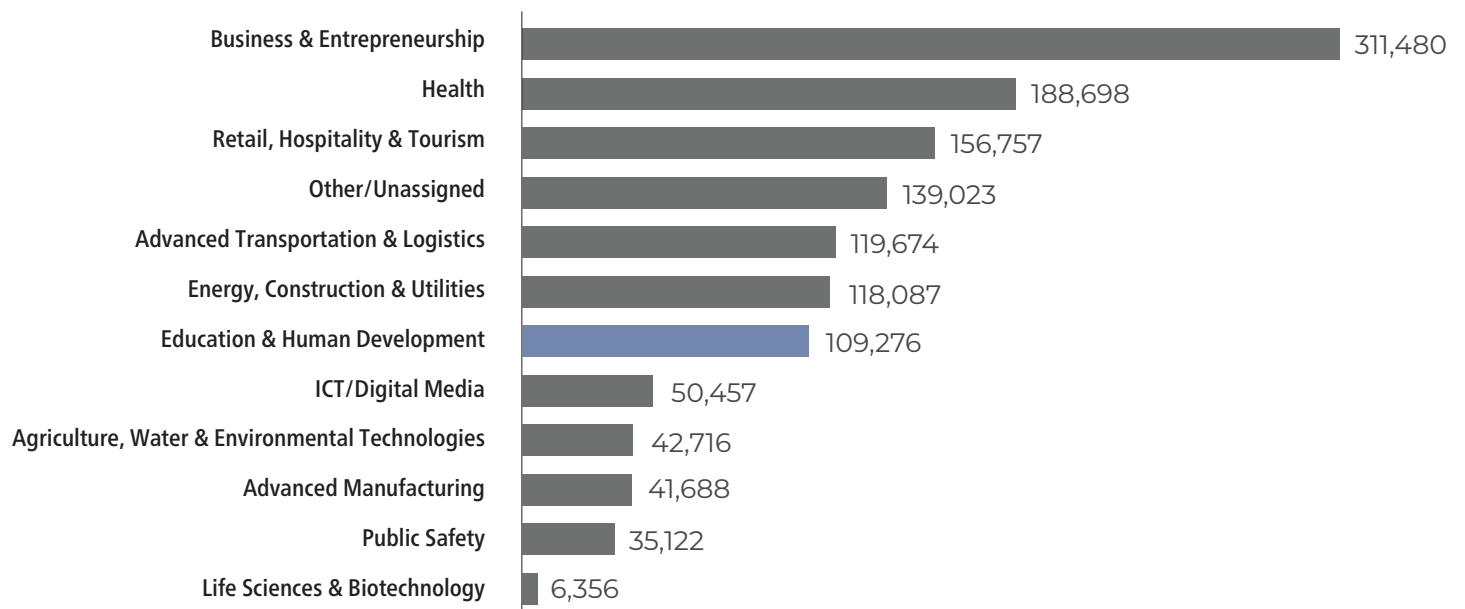
The Education and Human Development sector is a broad field involving social and behavioral health care for individuals including children, older adults, and people with disabilities.



Due to the subregion's aging population, services for the elderly are a critical component of this subsector. Many counties have witnessed a steady increase in their over-65 populations, with Sacramento County experiencing a 54% increase in seniors this decade, according to UC Davis Health.

Careers in the sector include children, family, and school social workers; substance abuse counselors; vocational rehabilitation services; and community housing services.

## 2024 Sector Employment



Note: The North subregion encompasses seven counties (El Dorado, Nevada, Placer, Sacramento, Sutter, Yolo, and Yuba) and eight community colleges (American River, Cosumnes River, Folsom Lake, Lake Tahoe, Sacramento City, Sierra, Woodland, and Yuba). The North Far North region spans 22 counties and 15 community colleges, stretching from the Greater Sacramento area, north to California's border with Oregon, and east to Nevada.

# Sector Highlights

**109,276**  
Jobs in 2024

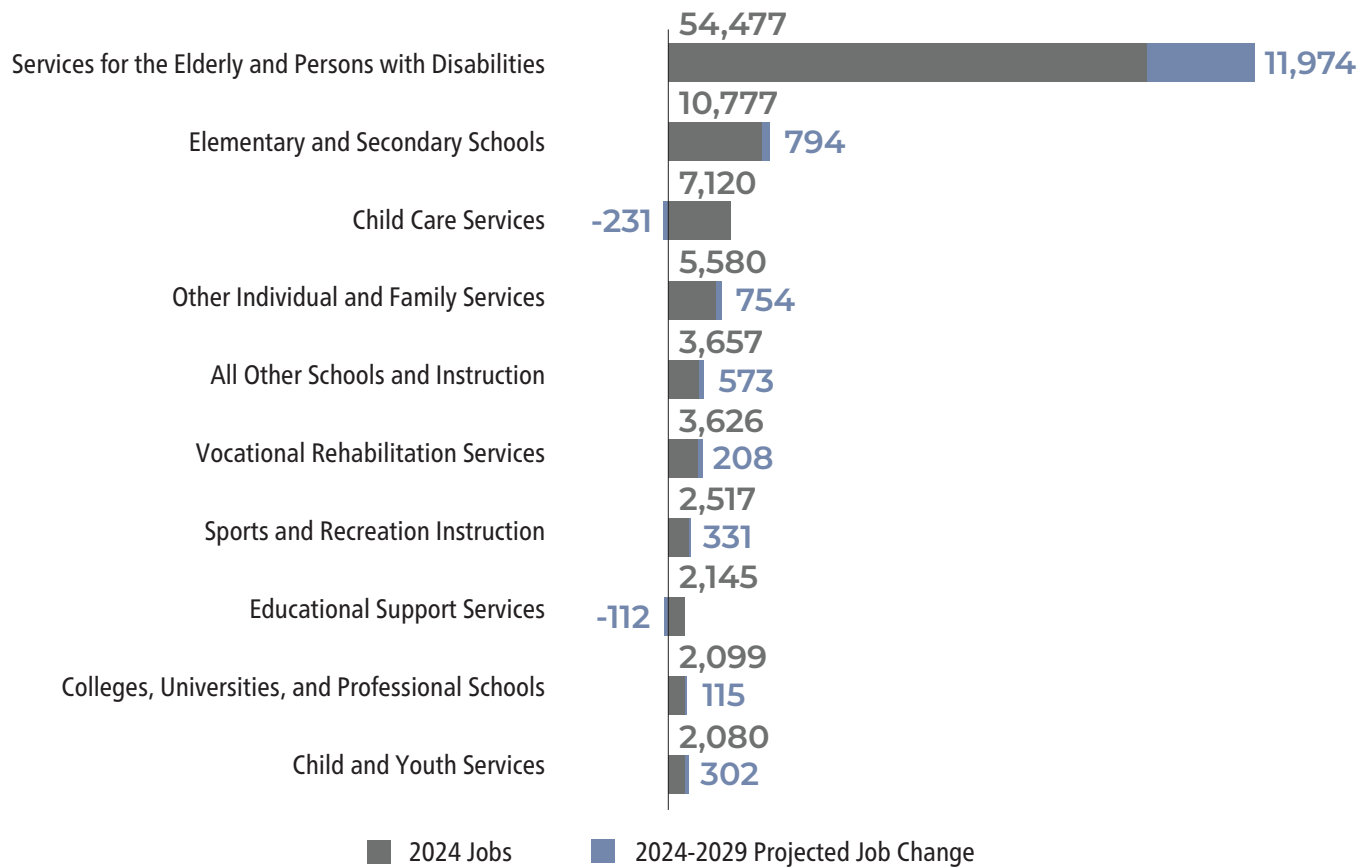
**115,219**  
Projected Jobs in 2029

**6%**  
Projected Job Growth,  
2024-2029

**5,943**  
New Jobs by 2029

**8.3%**  
% of Greater Sacramento  
Employment, 2024

## Employment by Subsector



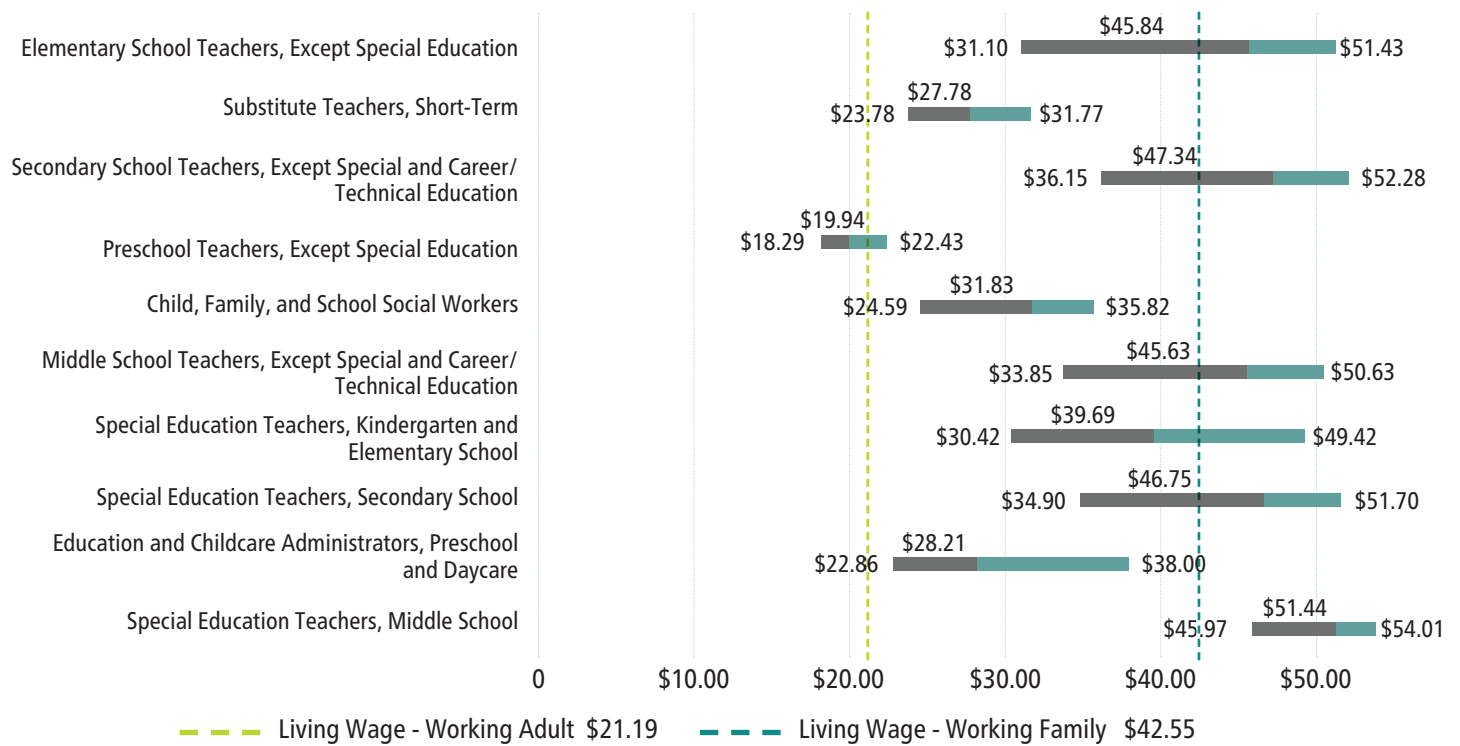
Note: The Education and Human Development sector includes 26 distinct 6-digit NAICS codes. Contact the NFN COE for a complete listing of NAICS codes by sector.

# Top Occupations

Occupation	2024 Jobs	2024-2029 Projected Change	2024-2029 Average Annual Openings	Typical Entry-Level Education
Elementary School Teachers, Except Special Education	10,917	6%	879	Bachelor's degree
Substitute Teachers, Short-Term	6,059	5%	805	Bachelor's degree
Secondary School Teachers, Except Special and Career/ Technical Education	7,694	7%	588	Bachelor's degree
Preschool Teachers, Except Special Education	3,755	5%	465	Associate degree
Child, Family, and School Social Workers	3,815	12%	411	Bachelor's degree
Middle School Teachers, Except Special and Career/Technical Education	2,237	10%	201	Bachelor's degree
Special Education Teachers, Kindergarten and Elementary School	1,474	7%	124	Bachelor's degree
Special Education Teachers, Secondary School	921	8%	79	Bachelor's degree
Education and Childcare Administrators, Preschool and Daycare	664	2%	49	Bachelor's degree
Special Education Teachers, Middle School	562	7%	47	Bachelor's degree

Note: Jobs for the above occupations may not solely exist in this sector and may be found in other sectors that require related services. Projected change includes new job growth and replacements. Occupations with significant annual openings, active training programs in the subregion, wages at or close to the living wage, and training beyond a high school diploma but short of a bachelor's degree were prioritized for inclusion in the top middle-skill occupations.

# Hourly Wages for Top Occupations



Note: The hourly wage ranges include the 25th percentile (entry-level), median, and 75th percentile (experienced) hourly earnings for workers employed in these occupations across the North (Greater Sacramento) subregion where the living wage in 2024 for a single working adult was \$21.19 and for a working family (defined as an adult and one infant) was \$42.55.



# Job Posting Trends

Job posting trends examine all occupations assigned to the Education and Human Development sector, regardless of skill or education level in the Greater Sacramento subregion.

Unique Online Job Postings

16,447

(7% of Region's Postings)

Median Advertised Hourly Salary

\$26.46

(Regional Average \$30.77)

Median Posting Duration

24 days

(Regional Average 25 Days)

Posting Intensity

2:1

(Regional Average 2:1)

Note: Job postings count the number of online job postings advertised in the 7-county North (Greater Sacramento) subregion between November 1, 2024 and October 31, 2025. COE has identified 38 occupations aligned with the Education and Human Development sector, and those SOC codes were used to generate the list of aligned job postings. Contact the NFN COE for a complete listing of SOC codes by sector. Postings are limited to in-state employers and exclude staffing companies. Posting Intensity is the ratio of total job postings to unique (de-duplicated) job postings. Job posting results are weighted toward occupations with the most postings, influencing the frequency of results for employers, job titles, skills, work experience, and education.



# Top Employers

## Employers with the Most Postings

1. San Juan Unified School District
2. Sacramento City Unified School District
3. Los Rios Community College District
4. Elk Grove Unified School District
5. University of California, Davis
6. Yuba City Unified School District
7. KinderCare Education
8. Twin Rivers Unified School District
9. Merryhill School
10. Marysville Joint Unified School District

# Most In-Demand Skills

### Specialized Skills

- Special Education
- Child Development
- Psychology
- Social Work
- Lesson Planning

### Soft Skills

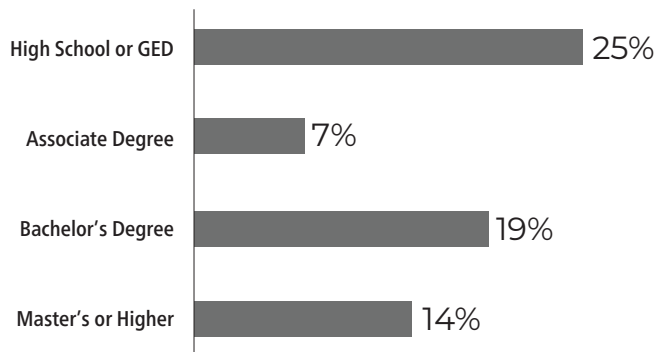
- Teaching
- Communication
- Management
- Writing
- Planning

### Software and Technical Skills

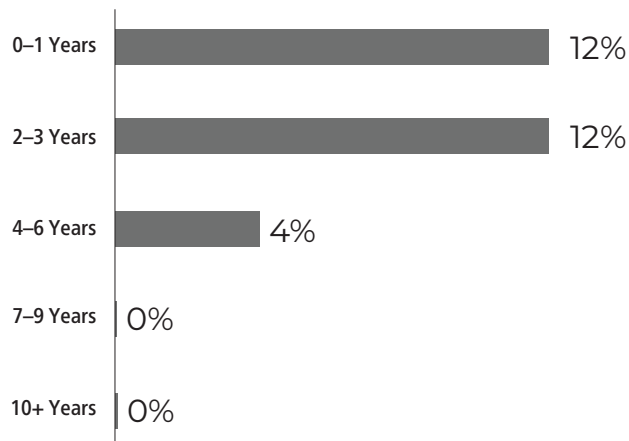
- Microsoft Office (Access, Excel, Outlook, PowerPoint, Word)
- Spreadsheets
- Learning Management Systems
- Student Information Systems
- Presentation Software

# Education & Experience in Job Postings

## Employer-Preferred Education



## Employer-Preferred Work Experience



The percentages might not equal 100% because not all employers include education or work experience in their job postings.

# COMMUNITY COLLEGE Training Programs



American River College	Cosumnes River College	Folsom Lake College	Lake Tahoe College	Sacramento City College	Sierra College	Woodland Community College	Yuba College
ASL-English Interpreter Preparation Program	Early Childhood Education	Early Childhood Education	Early Childhood Education	Early Childhood Education	Deaf Studies - American Sign Language	Child Development Teacher	Early Childhood Education
Children with Disabilities and Developmental Differences Specialist	Early Childhood Education, Site Supervisor	ECE Site Supervisor	Early Childhood Education: Site Supervisor	Early Childhood Education Administration	Early Childhood Education	Early Childhood Education	Children with Special Needs Specialization
Diversity, Equity, and Inclusion Specialist	ECE Infant Specialist	ECE Infant Specialist		Family Child Care	Recreation Specialist	Child and Adolescent Development	Site Supervisor
Early Childhood Education	ECE: School Age Child Care and Education			Infant Care and Education Teacher			School Age Children
Infant and Toddler Specialist				School-Age Care and Education Teacher			Transitional Kindergarten and Early Education
Teacher				Child and Adolescent Development			Child Development Teacher
Site Supervisor							Infant and Toddler

Note: Due to discrepancies in the California Community Colleges Curriculum Inventory (COCI) and how Taxonomy of Programs (TOP) codes are categorized by sector, this list may not include all related or currently available training programs.



This publication was supported through Strong Workforce Program (SWP) funding from the North Far North Regional Consortium and the California Community Colleges Chancellor's Office Economic and Workforce Development Grant. SWP is an initiative designed to expand career education (CE) programs offered by the California Community Colleges to supply a skilled workforce to California's employers. The North Far North Regional Consortium (NFNRC) is charged with coordinating the planning and implementation of CE programs among community colleges within the 22-county North Far North region, which includes the North (Greater Sacramento) and Far North subregions. The NFNRC has 12 sectors, which are listed in the chart on page 1. This sector profile summarizes key data about current and projected workforce demand, hourly wages, job postings, and community college programs to support the goals of SWP.



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#### Sources

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